

SALES ACTIVITY MANAGEMENT, INC eRECRUITBOARD



**MANAGE RECRUITMENT AND DEVELOPMENT
WITH THE MOST POWERFUL ONLINE TOOL**

eRecruitBoard is the only tool available to provide Managers with a well-focused, detailed analysis of recruitment and development efforts throughout all levels of an organization.

eRecruitBoard enhances recruiting, development, and success while offering a wide-variety of customization options to seamlessly integrate with your existing culture.

Recruit – For a candidate at all levels of experience, knowing that the firm is committed to their success, while demonstrating managements' commitment to coaching and training at all levels.

Development – Managers are empowered to develop recruitment methods and hone their activities to achieve a higher return on their efforts. Easily track recruitment efforts throughout your leadership team while evaluate trends, goals, successes, and opportunities for training and improvement.

Succeed – Whether you measure success by production, retention, or building the right culture, eRecruitboard is an integral part of the SAM System. It provides you the tools and methodology needed for success: consistency and accountability.

eRecruitBoard fully integrates with the **555 Leadership Planner** and is based on the **555 Formula** developed by a group of front-line managers:

- 5 Recruiting Contacts per day
- 5 Initial Interviews per week
- 5 Joint Sales Calls per week



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eRECRUITBOARD AND THE SAM SYSTEM

The multi-faceted manager role requires an intense focus on contending priorities: **Recruiting & Retaining quality candidates.**

eRecruitBoard will help you stay focused on the activities needed to achieve your goals, while bringing out the best in others.

KEY FEATURES

With eRecruitBoard, you can:

- Login anywhere for easy activity submission and review;
- Easily create individual and summary reports, projection reports, and comparison reports;
- Customize to integrate with the look and needs of any organization;
- Roll-up capability gives access to managers and mentors for coaching.
- Available online 24/7 for flexibility & accessibility for all office locations.

Some of the recruiting & development categories* tracked:

- | | |
|-------------------------|-----------------------|
| - Number of names added | - Joint sales calls |
| - Contacts | - Pre-contacted gain |
| - Tests given | - Pre-contracted loss |
| - Candidate interviews | - Contracted gain |
| - PEP/1 on 1s | - Contacted loss |

** Categories can be customized around your culture*

Technical specifications

The eScoreBoard family of products utilize only the most advanced web technology available, including Microsoft's .NET Framework, VB.NET, and Secure Socket Layer security (SSL) when presenting information to the user, while using SQL Server on the back-end to store and protect the information.

Agency and National Versions available to meet your needs, with complete roll-up capability, 24/7.



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